**Client Case Study**

**EMORY HEALTHCARE**

**Location:** Greater Atlanta area, GA  
**Scope:** 4th Pass Review of All Variances > $500 | 4-Hospital, $5.6B NPR system  
**Go-Live Date:** 2016

---

**Challenges**

01. After internal & external review of two other vendors, there were still unresolved variances  
02. Other vendors approach to high value claims & variances were not appropriate to achieve resolution  
03. Other vendors failed to recognize contract deviations or deviation from statute

---

**Solutions**

01. Determined if variances were true or false  
02. Identified & communicated weaknesses in front end or patient registration that were root causes of false variances  
03. Provided letters to incorporate arguments in pursuing aggregate disputes  
04. Ensemble review the adjudications critically, often applying statutory arguments to bypass timely constraints and shares that information

---

**Results**

**Aggregated five**  
significant contractual issues for Emory to resolve & leverage during contracting

**Averaged $1.5M**  
net revenue lift a year for the past 3 years

**Avoided $1M**  
in charge errors annually for uncharged inpatient blood transfusions

---

**Solutions born from experience, not theory.**

Contact us to learn more at Solutions@EnsembleHP.com or 704-765-3715.

---

These materials are for general informational purposes only. These materials do not, and are not intended to, constitute legal or compliance advice, and you should not act or refrain from acting based on any information provided in these materials. Please consult with your own legal counsel or compliance professional regards specific legal or compliance questions you have.

*Proprietary and Confidential | © 2021 Ensemble Health Partners*